

Featured Inspection Company: Reliable Reports, Inc.

Reliable Reports, Inc. has a reputation of being one of the best in the inspection services business. For over 35 years, Reliable has established successful business partnerships with its customers by providing personal and commercial lines information services to hundreds of insurance companies and brokers, including 18 of the top 20 P&C providers.

It has integrated a “dynamic business model which allows seamless adaptation to regional client specific needs that

can provide local customer relationships and service,” says Skip Coan, Executive Vice President of Business Development at Reliable.

Coan adds, “We’re also proud of our employee-based field force, strong financial standing, and planned growth and expansion to meet the needs of the industry.”

Impressive? Yes. But what makes this Lewisville, TX-based company truly unique?

Is it the specialized attention to rooftops, for example, where Reliable has learned that rooftop inspections identify 21% of dwellings that have roofs which are considered uninsurable by its clients?

viding superior quality products with unparalleled service to our clients.”

And now the partnership between Reliable and Myriad allows Coan’s company to maximize efficiencies for data collection services to Reliable’s clients who also use Myriad’s Risk Manager system. In addition to data mining, the Reliable-Myriad relationship “will yield data integration between its proprietary web-based workflow technologies and the Myriad Risk Manager system, increasing underwriting automation solutions available to carriers and insurance profes-

sionals,” says Coan.

So whether or not you knew that Reliable completes over 1 million inspections annually for the insurance industry, or that its average turnaround time (for all lines of business) is 17.7 days, Myriad proudly features Reliable Reports and wishes the company many more years of success. ■

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Skip Coan,
Executive VP Business Development
Reliable Reports

Or is it that Reliable employs a full time Quality Assurance Director who has nearly two decades’ worth of industry experience, including P&C and underwriting management experience, to lend to its quality assurance program?

Whatever the case may be, “Reliable is committed to being the premiere national reporting and information service company of choice,” says Coan, “by profitably pro-